

## PRESS RELEASE

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# WILLCO APPOINTS BARRY BASS TO LEAD CAPITAL MARKETS EFFORT

(February 29, 2016 – POTOMAC, MD) – <u>Willco</u> announced today that Barry Bass has joined the company as a Managing Director to lead its capital markets effort. Barry will focus on expanding Willco's capital markets activities by sourcing new forms of capital for Willco and its various investment platforms, one of which is a new discretionary fund that will begin investment activities in late 2016. In addition to his other responsibilities, Barry will co-manage this new fund vehicle.

Barry was most recently with Carr Properties, where he was CFO and helped to grow the company's infrastructure and business platform, including facilitating Alony-Hetz's initial investment in the company in 2013.

"Barry is a seasoned real estate finance executive who brings more than 25 years of solid industry and management experience to his new role at Willco," noted Jason Goldblatt, President and CEO of Willco Companies. "His track record of success is impressive. We are pleased to have Barry join our team and look forward to tapping his expertise and leadership as we look for additional capital partners for our acquisitions and developments."

Prior to Carr Properties, Barry was the CFO of First Potomac Realty Trust, where he helped to complete their initial public offering in 2003. Barry has also held positions at Legg Mason, the Artery Group, and Winthrop Financial in Boston.



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### **About Willco Companies**

Willco Companies is a leading developer, owner, investor, and manager of commercial real estate in the Washington, DC area, with a current portfolio of approximately three million square feet and an additional eight million square feet of potential new development. The firm's service offerings include acquisitions, financing, development, asset management, property management, and leasing. For more information, visit www.willco.com